CAPTUS
S Y S T E M S

Leading Commercial AV Design, Engineering, and Build Integrator

Connecting
All
People
To
Unified
Solutions

We Build Bridges!

Connecting You with Your People, Using Brilliant Time and Cost-Saving Audio Visual Solutions...

CAPTUS

We've Got This.

...whether they're across the hall, cross-town, cross-country, or across the ocean. . . . . . .

CUTTING EDGE

CUTTING COST

CUTTING TIME

Building connections saves you both time - & money. Captus Systems proudly offers Leading Commercial Audio-Visual Design, Engineering, & Build Integration Services - with focus on Meeting Rooms, Huddle Spaces, & Video Walls

Building Bridges…The Captus Systems Way

Every commercial enterprise can tout positive distinctions that set them apart from the pack. At Captus Systems, we're proud of the differentials that make-up the very cornerstone of our mission & promise to our customers. We build connections which bridge our clients with their people through collaboration, using brilliant time & cost-saving Audio-Visual Solutions – with a particular concentration on Meeting/Conference Rooms, Huddle Spaces, & Video Walls. Our talented Team consists of leading experts in AV design, engineering, & installation – with vast knowledge of the most up-to-date Audio-Visual technology & 125+ years of combined experience. With our ability to incorporate AV tools into our designs from top brands like LG, Samsung, Planar, Biamp, Shure, Crestron, Cisco - & so many others – we are dedicated to giving our clients only the very best that the AV industry has to offer.

The main geographical area in which most of our projects are located is the NY Metropolitan/Tri-State are - including all NYC Burroughs, Westchester, Nassau & Suffolk Counties on Long Island, Connecticut, New Jersey, & Pennsylvania. We are more than happy to accommodate clients' needs outside of these locales, & have done so with partners in the Washington, DC Metro area, Chicago, Florida, California, & London.

Bottom Line: What's Important To Our Customers Is What's Most Important To Us…
Exceptional AUDIO quality, crystal-clear VIDEO, PEOPLE-FRIENDLY solutions, unparalleled project management, & extraordinary customer service throughout.

Welcome to AV 2.0!

CAPTUS SYSTEMS

Delivering Well to a Wide Variety of Enterprise Sectors

Captus Systems designs & delivers cost-effective & time-saving Audio Visual & IT solutions for global leading companies & organizations in the Healthcare, Media, Technology, Corporate, Higher Education, Entertainment, Finance, & Legal sectors. We have 125 combined years of industry leadership experience on our Team, which affords us the ability to pass-along that expertise & knowledge to our customers, so we can ALWAYS deliver **SUPERB RESULTS**.

Captus Systems consistently exceeds expectations by using technology-proven best practices & processes, which allows us to value-engineer & deliver **AV 2.0**.

Captus Systems = Converging Solutions + Streaming Brilliance

Our Services Include...

Design
Engineering
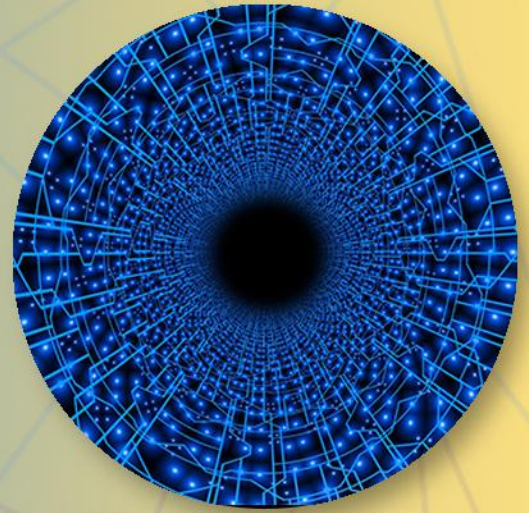Build & Installation
Training
Support & Maintenance

Yeah. We've Got This!

Why Captus Systems?

▶ We Approach All Projects from an **IT Core**

▶ Never a Cookie-Cutter Solution - Every Project Gets its Own **Unique Execution & Attention**

▶ Engaging with Captus Systems = **Great Value**

▶ Always **Quick Response Time**

▶ We're **Easy to Work With**

▶ We **Deliver Well** - Whether it's 1 Room or 50

▶ We Keep a **Step Ahead** of the Newest Technology

▶ Our Team Always Presents Itself **Professionally**

▶ **Individual Attention** - Customers are NEVER Just a "Project #"

▶ We Give Our Clients **Peace-of-Mind**

▶ We Have a Very **High Integrity Factor**

"Our customers are PEOPLE - not 'USERS'. If the People-Experience is not Easy-to-Use, Easy-to-Understand, Easy-to-Explain, and Easy-to-Support, then we're not doing it right."

CAPTUS SYSTEMS

Meet Our Team

Our Captus Systems Team is busting with experts & leaders in the Audio-Visual field – & we're also a really nice group of folks. With almost 125 years of combined AV Industry Experience, we're poised to design, engineer, & install brilliant AV Collaboration Solutions EVERY TIME!

EXECUTIVE/ACCOUNT MANAGEMENT

Gerald Abualy

Gerry Abualy is leader in technology, innovation, relationships, and process. His focus at Captus Systems is Strategy & Direction, Sales, Marketing, and Relationships - all fueled by his process-driven approach , combined with 30 + years' of B2B technology experience. Gerry's Audio-Visual career began in the early 2000s, when his job path took a sudden turn: While working at the world's 3rd-largest software company - giving a Q4 presentation - the AV didn't work. He knew right there that if this multi-billion-dollar, global corporation couldn't get it right, this was a problem that needed to be solved.

Milind Nerurkar

Milind's accrued 20+ years of Audio-Visual Tech know-how creates the foundation for his role here at Captus Systems. His responsibilities range from Strategic Leadership through working with our Team to establish long-range goals, strategies, plans and policies. Milind has a long history of managing and maintaining large multiple National Accounts, while at the same time providing onsite support to one of the nation's largest, globally-recognized, and most prestigious leaders in the healthcare field.

ENGINEERING & DESIGN

John Radocy, Senior Systems Engineer

Since 1992, John has been involved solely in the AV industry, working in all aspects of design, engineering, integration, and service. An industry leader for 28+ years, John holds many Audio-Visual System Design Technical Certifications...too numerous to list here. In addition to his system design work, John provides both engineering and technical consulting to the Captus Systems' Team and our clients.

Nicholas Foresta, Senior Systems Engineer

Excelling in all aspects of the AV industry for 20+ years, Nicholas is an engineer specializing in System Design, SOP Standards, GUI Development, Audio/Video Commissioning, and Global Deployments. He works with enterprise-level clients, successfully communicating with multiple departments to facilitate stellar project implementation. Nicholas develops Standards' Documents used for engineering AV Systems/Managing Integration, and provides training for all, in proper procedures and new company standards and policies.

INSTALLATION & OPERATIONS

John Credidio, Director of Installations & Field Services

John has been working in the AV Industry for the past 20 years. He is responsible for Managing the Installation Division of Captus Systems, including all aspects of project milestones. These encompass project kickoffs, weekly project meetings, rough-ins, installations, team allocations, and turn-over. John provides his expertise in all aspects of Project Management, to guarantee successful solution implementation and full client satisfaction.

Michael Murphy, Director of Operations

Bringing his 15+ years of AV industry experience to the Captus Systems Team, Michael is responsible for Operations of the Holbrook Facility, and for Project Coordination of the Installation Division of the company. His primary functions include Project Scheduling, Purchasing, Change-Orders Management, Invoicing, and serving as the Primary In-house Contact for clients. Michael keeps Captus Systems running like the well-oiled machine that it is!

Case Studies

From nationally recognized leading Healthcare Facilites - to Global Entertainment Brands - to World-Class Financial Institutions - & Institutes of Higher Learning...Captus Systems does it all, and does it EXPERTLY!

International NY-Based Non-Profit Media Company

This leading media company was challenged with providing optimal video conference experiences, using PC based systems. These challenges kept the organization from moving forward with requested room upgrades.

Captus Systems Solution

By working with senior IT management ,Captus Systems developed a standard that was first presented as a fully working demonstration system. The demo room system included a single Dante enabled table-top microphone, tabletop controller with GUI, two speakers, new 4K display, wireless presentation tool that supports 60fps.

Global Maker and Distributor of Branded Spirits

The marketing department required a display that was big enough for staff members to see as they walked by the screen in the reception area, to see the "LIVE FEEDS" from Twitter, FaceBook, and other media sites.

Captus Systems Solution

Captus Systems designed a custom powder coated, free-standing frame base for a 5' x 13' Video Wall. The over-all size ended-up being 13' Wide x 8' Tall. The feature that truly made the difference was a little known aspect of the video wall itself; the ability to bring sources up to the screen without the limit of a screen bezel. This feature saved over $50K of added cost over a more traditional approach.
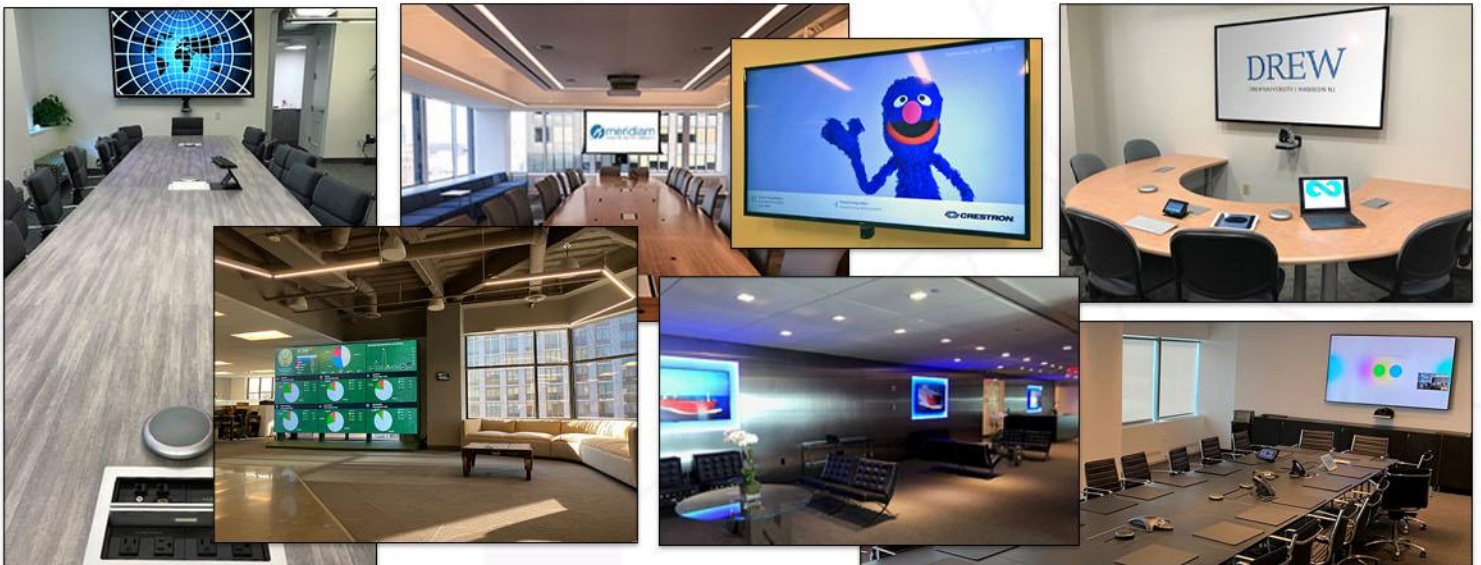
World-Renowned Leading Cancer Center

Hundreds of rooms are deployed over many buildings and campuses in the NY Tri-Stare Area, & when a new stan-dard is developed it means that the support teams would have to add new knowledge to the support process.

Captus Systems Solution

Captus designed and setup a working demonstration system using an owner-provided Cisco WebEx Teams system and display. Additionally, Captus Systems worked with both the architect & the content consultant, to deliver a 24' x 8' video wall behind a "Luminoso" Welcome Wall in the lobby of this brand-new, State of the Art, World-Renowned Cancer Facility.

...and many, many more...

"Engineering is the closest thing to magic that exists in the world."

- Elon Musk

Design & Architectural:
AutoCAD: Levels 1 & 2

Certified to deliver the full range of Architectural Solutions, and Lighting & Window Treatments from the following:
Crestron
Lutron

Room Scheduling:
Certified to deliver the full range of Products from the following:
Crestron
Condeco
Extron

Industry:
AVIXA Recognized Technologist

TECHNICAL CERTIFICATIONS:
Audio:
Certified to deliver the full range of Products from the following:
Biamp - Tesira, Devio, & Vocia Products
ClearOne
Shure
Xilica

Control: (Audio, Video Distribution, Video Over the Network)
Certified to deliver the full range of products from the following:
Atlona
Crestron
Extron
Harman

Signage:
Certified to deliver the full range of products from the following:
BrightSign
Intevi
Total Channel

Sound Masking:
Certified to deliver the full range of products from the following:
Cambridge Sound Management Sound Masking

Unified Communications:
Cisco –
CQSAVAMR, CQSSMDBAM, PATVSSE, SMBAM505, Telepresence Solutions Specialist, & VSSRO1

Video:
Certified to deliver the full range of products from the following:
Atlona
Barco
Crestron
Extron
Lightware
Mersive
Planar

…and many others…

TECHNICAL & INSTALLATION SERVICES:
New York City, as required – Local 3, CWA, & Non-Union

Long Island, as required – Local 25, CWA, & Non-Union

Throughout North America, as required – CWA & Non-Union

ON STAFF:
Certified Project Managers, Field Technicians, Field Engineers, Systems Engineers, System Designers, & Client Success Specialists

Captus Systems is fully Insured.

CAPTUS SYSTEMS

Proud to Partner with the Following Outstanding Brands...

zoom Video Conferencing

vaddio

Stewart FILMSCREEN

StarLeaf

SHARP

SAMSUNG

rp VISUAL SOLUTIONS

NEC

Middle Atlantic Products

MICROMEM

m. mersive technologies inc

logitech G

LIGHTWARE visual engineering

LG

legrand

intel

Extron

DA-LITE

crown by HARMAN

CRESTRON

CISCO

CHIEF

BARCO

ATLONA

amd advanced mounting & design

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